

Dealer Connection

What's Inside

Page 2

Changes are coming to "Temp Tags"

Page 3

"Temp Tags" - Plate and Registration Samples

Page 4

Temp Tags Frequently Asked Questions



EVR Dealer Eligibility Update
EVR Dealers - Limit Transaction Delays
Current EVR Providers & Association Contacts

Page 7

IMF Reminders



2019 Dealer Training Future Dealer Connections

From the SCDMV's Dealer License Office

Visit the SCDMV
website to stay upto-date on any law
or policy changes for
dealers

There are some thirdparty websites, such as DMV.org, that are not affiliated with the SCDMV. If you are using an unofficial website to complete your business with the SCDMV, you are more likely to have incomplete paperwork and increased processing time.

Do not use a website that is not www.scdmvonline.com to conduct business with the SCDMV.







Changes are coming to 'Temp Tags'

Beginning Wednesday, May 15, 2019, all dealers should start issuing trackable 45-day temporary license plates using the approved temporary tag stock. If you happen to have old temporary tag stock left over, you may utilize it until depleted



or until November 10, 2019. These changes come as a result of Senate Bill 1083 signed into law by Governor Henry McMaster in the spring of 2018.

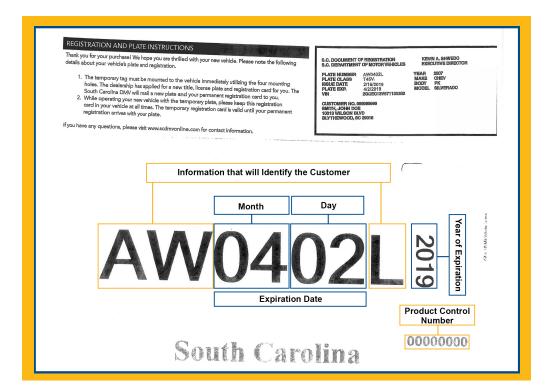
New, temporary license plates in South Carolina will have a unique alpha-numeric code that will be tied to the purchaser of the vehicle and issued at the point of sale. No longer will temporary license plates only contain a date such as "04/01/2019" showing that the vehicle must be properly registered with a metal plate by the date on the paper tag. This new trackable temporary plate process does not apply to mopeds or commercial vehicles.

All trackable temporary plates will follow the same alpha-numeric sequence, yet the images around the plate may change based on any dealer advertising. According to the law, dealers can advertise on the top 50% of the temporary plate. Each temporary plate will follow the sequence of two alpha characters, four numeric characters, followed by one alpha character (see samples on the next page). The plate text displays the expiration date (the first two numbers signify the month and the last two signify the day) within sequentially generated alpha characters, specific to the customer. The alpha characters will be generated in sequential order starting with "AAA" and go through "ZZZ"; after which time, the alpha characters will restart at "AAA". However, even when the alpha characters restart, the plate text will continue to be unique based on the differentiating expiration date.

There are two options for dealers when it comes to issuing trackable temporary plates.

- 1) You will need to register with an electronic vehicle registration (EVR) provider. You will need a computer, laser printer, and internet access that is compatible with the provider and all SCDMV requirements.
- **2)** If you do not wish to partner with an EVR provider and purchase any needed equipment, you must visit an SCDMV branch after every sale, <u>but before a customer drives the vehicle off the lot</u>, to purchase a printed trackable temporary plate over-the-counter.

Plate and Registration Samples



Temp Tag and Registration sample for Vehicles

Plate Dimensions: 11" x 6"

Temp Tag and Registration

sample for Motorcycles

Plate Dimensions: 7" x 4"

Thank you for your prochase live hope you are whiled with your new vehicle. Please note the following details about your vehicle's plate and registration.

1. The temporary tag must be mounted to the vehicle immediately utilizing the four mounting holes. The dealership has applied for a new title, license plate and registration card for you. The South Carolins DM/ will mail a new plate and your permanent registration card to you.

2. While operating your new vehicle with the temporary registration card is volumed in the control of the contr

3 / DEALER CONNECTION

'Temp Tags' FAQs Tags

What do I do with any old card stock remaining after November 10, 2019?

You must discontinue the use of and discard any old cardstock after November 10, 2019. There is no reimbursement offered for any remaining or unused cardstock.

How will dealers receive cardstock?

Dealers will place all reorders through their EVR provider. EVR providers will maintain all reorder and inventory information. Providers will communicate with the South Carolina Automobile Dealers Association (SCADA) and/or the Carolina Independent Automobile Dealers Association (CIADA) regarding cardstock.

How will trackable temporary plates as described in SC Code of Laws Section 56-3-210 impact spot deliveries?

A vehicle cannot carry a temporary plate until the vehicle is sold. Dealers may use a dealer plate for up to seven days if the dealer is providing a vehicle demonstration for a customer.

Are there new features on the trackable temporary plate?

The SCDMV is working with the dealers' associations on security features and specifications.

For a consumer, will this reduce the time waiting for registration by mail?

The SCDMV anticipates the consumer will receive his or her registration faster since the vehicle information is entered at the time of the sale.

Will every vehicle sold by a dealer need a temporary plate even if the customer is transferring a plate?

When purchasing a vehicle and transferring a plate, a temporary plate is optional. For those customers who want to transfer their existing plate to their new vehicle, and physically have the plate on site, the existing metal license plate may be put on their new vehicle. The customer must carry the Bill of Sale in the vehicle while waiting for the new registration card. The plate transfer information must be able to be queried by law enforcement officers. This means that the EVR dealer is required to enter the plate transfer transaction in the EVR system, which is completing an Update 1, **prior to the customer leaving the dealership**.

For Non-EVR dealers, the plate transfer transaction must be completed at the SCDMV prior to the customer leaving the dealership. Failure to complete the plate transfer transaction through either the EVR system or an SCDMV branch may put the customer in jeopardy if stopped by law enforcement officers.

If the customer does not physically have the metal plate they wish to transfer at the time of the sale, the customer must receive a traceable temporary license plate with temporary registration to use until the customer receives the new registration for the plate transfer. After receiving the new registration showing the transferred plate number with the new vehicle information, the customer may put the existing metal license plate on the new vehicle.

'Temp Tags' FAQs Tags

How are casual sales impacted?

All casual buyers must purchase a temporary plate from the SCDMV with the bill of sale. Effective November 11, 2019, a seller can no longer purchase a temporary plate. At this point, only the buyer will be permitted to purchase a temporary plate. As of this newsletter, fees have not changed.

What should a customer do with the temporary plate once he or she receives the metal plate?

The customer should discard and dispose of the temporary plate once he or she receives the metal plate. The temporary plate immediately becomes invalid.

Are there any new fees for temporary plates through EVR?

Yes. Per South Carolina Code of Laws Section 56-19-265, there is a \$2.50 EVR fee. As of this newsletter, there are no changes in SCDMV fees for temporary plates. Per South Carolina Code of Laws Section 56-3-210, dealerships are authorized to recoup their actual cost, plus shipping and handling cost, for temporary license plates.

Which type of temporary plates are impacted?

This law impacts motorcycles, recreational vehicles, and passenger vehicles. It does not impact mopeds and commercial vehicles.

Will this impact 30-day transit plates?

No. A 30-day transit plate for out-of-state customers purchasing a vehicle from a South Carolina dealer will not be impacted. Dealers should continue to use the 30-day transit plate under the current process for vehicles that are purchased in South Carolina to be registered and licensed in another state or country.

Will a South Carolina resident be able to drive out of state with a trackable, 45-day temporary plate?

It is the discretion of the other state's law enforcement officers whether to honor South Carolina's 45-day plate.

Will a temporary plate require a registration decal? No.

Will a casual buyer be able to buy a temporary plate at the county treasurer's office? County treasurer offices are not required to issue temporary plates, however they may choose to participate in issuance. As of this newsletter, county representatives have not expressed plans to issue the new temporary plate. A casual buyer should contact his or her county to further inquire.

What training is required?

To come onboard as an EVR provider, each dealer will be required to complete a SCDMV issued online training. This training is currently in development, dealers and dealer associations will be notified upon availability. At this time, no in-person training requirements are anticipated.

Eligibility Update Dealers

Previously, to be eligible to become an EVR dealer the dealer must have had and maintained a minimum monthly volume of five (5) transactions.

Minimum participation standards to become an EVR dealer are now as follows:

- 1. Dealer application package is complete.
- 2. Dealer must be a SCDMV licensed dealer.
- 3. Dealer must be in good standing with DMV (active status).

Limit Transaction Delays

Here are a few things EVR dealers can do to limit EVR transaction delays:

- Ensure the correct plate class is selected for customers purchasing a regular plate
- Consult with your EVR provider on EVR provider's software issues prior to contacting the SCDMV
- Consult with your EVR provider on documentation requirements as related to the TI-006 procedure, selecting out of state title numbers, and IMF fee exemptions

Submit requests for customer numbers and the combining of customer numbers at EVR@scdmv.net.

Current EVR Providers & Association Contacts

DDI Technology: Phone: 844-836-1621, Email: Sales@DDITechnology.com

Computerized Vehicle Registration: Patrick Murphy, CVR State & Inventory Operations Manager; Phone: 843-693-5010, Email: PMurphy@CVRConnect.com or Tony Tillis, Territory Manager for GA, NC, & SC: Phone: 404-655-5276, Email: TTillis@CVRConnect.com

Title Tec: Diane Zewalk, Vice President Sales and Marketing; Phone: 919-909-7110, Email: Diane.Zewalk@titletec.com

South Carolina Automobile Dealers Association (SCADA) - 803-252-0205 Carolina Independent Automobile Dealers Association (CIADA) - 800-432-4232 or 704-455-2117

IMF Reminders

All dealers must collect IMF. If IMF is not collected and remitted to the SCDMV you may receive a points violation from Dealer Licensing & Audit Unit.

Effective January 1, 2019, the SCDMV no longer accepts the Title Application (SCDMV Form 400) with a revision date prior to 2/2018. Further, the vehicle sales price listed on the Title Application (SCDMV Form 400) should include the document fee, as confirmed by the South Carolina Department of Revenue and SCADA.

Below, you'll see two examples of how the sales price, trade-in price, and tax credit should be indicated on the Title Application (SCDMV Form 400) until the new forms are distributed. Indicate trade-in and/or tax credit only if applicable.

SECTION F - SELLER INFORMATION

SELLER OR DEALER NAME	SC DEALER/WHOLE SALER NO.	SC SALES TAX NO.	SALES PRICE	TRADE-IN
Seller/Dealer Name	Dealer/Wholesaler No.	SC Sales Tax No.	\$15,000.00	\$5,500.00
SELLER/DEALER ADDRESS		CITY	STATE	ZIPCODE
Seller/Dealer Address		Seller/Dealer City	State	Zip Code

In the example above, the IMF is based on \$9,500. A seller/dealer would subtract the trade-in value from the sales price to calculate the IMF. In this scenario, the buyer would owe \$475 in IMF (5% of \$9,500.)

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SELLER/DEALER ADDRESS		CITY	STATE	ZIPCODE
Seller/Dealer Address		Seller/Dealer City	State	Zip Code

In the example above, the IMF is based on \$10,000. A seller/dealer would subtract the trade-in value from the sales price to calculate the IMF. In this scenario, the buyer would owe \$500 in IMF (5% of \$10,000). This is the maximum amount of IMF a buyer would owe.

According to SC Code of Laws Section 56-3-630, pick-up trucks with an empty weight of 9,000 pounds or less or a gross vehicle weight of 11,000 pounds or less are passenger vehicles and exempt from IMF when registered to **active duty military members** as of November 19, 2018. Active duty military members who claim South Carolina as their home state on their LES (Leave & Earning Statement) are still required to pay IMF.

Lessees purchasing the vehicle they leased **who are the original registrant** of that vehicle do not have to pay IMF when purchasing the vehicle off the lease. The lessee would have paid the IMF when leasing the vehicle for the first time.

2019 Dealer Training

Once a month, the SCDMV provides training sessions on titling and registering vehicles in South Carolina. This is designed for dealership employees who complete title and registration documents for customers. Most classes are held at SCDMV branches. You should register as early as possible, and you can find more information online.

- APRIL 17, 2019 BLYTHEWOOD 10311 WILSON BLVD., BLYTHEWOOD, SC 29016
- MAY 15, 2019 CHESTER 508 BELT ROAD, CHESTER, SC 29706
- JUNE 19, 2019 BLYTHEWOOD 10311 WILSON BLVD., BLYTHEWOOD, SC 29016
- JULY 17, 2019 CONWAY 4103 HIGHWAY 701 NORTH, CONWAY, SC 29526
- AUGUST 21, 2019 BLYTHEWOOD 10311 WILSON BLVD., BLYTHEWOOD, SC 29016
- SEPTEMBER 18, 2019 LADSON 135 WIMBERLY WAY, LADSON, SC 29456

The class is held from 10 a.m. - 3 p.m. You can sign up by calling SCDMV Training and Change Management at 803-896-4870 or by emailing TCMscheduling@scdmv.net.

The SCDMV is currently developing a training video that will address all information provided in the training sessions. More information concerning this will be properly distributed upon availability.

Future Dealer Connections

Stay informed! Save this link: http://www.scdmvonline.com/Business-Customers/Dealers/Dealer-Communications to make sure you see future Dealer Connections. The SCDMV will phase-out distributing the newsletter via email.

Dealer Connections, unless a special edition, will be published as close to April 1 and October 1 as possible.

